

Taha Bennani Sales Manager

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Foshan China

www.tannouch.org

SKILLS

CORE SKILLS

- Negotiation,
- B2B/B2C Sales,
- Customer Support

DIGITAL TOOLS

- N8N,
- SEMrush,
- WordPress,
- Canva,
- Capcut,
- DaVinci Resolve

LANGUAGES

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- Arabic
- French
- English
- Chinese

ABOUT ME

I have over 5 years of sales experience, working with customers from diverse cultural backgrounds such as France, Morocco, and the Middle East.

I use automation tools (n8n, Make, Apify) to manage workflows, SEO platforms (SEMrush, RankMath) to improve visibility, and design tools (WordPress, Canva, DaVinci Resolve) to create websites and content. I also run advertising campaigns on social media, including Facebook and TikTok. Fluent in English, French, and Arabic, with conversational Chinese.

Experienced in managing international customers, negotiating deals, and working remotely with flexibility for business travel.

WORK EXPERIENCE

2024

2024/09 - Present

Sales Manager at Tech Polymer "TAIGA"

Best Achievements:

- · Developed and launched the company website.
- Built and integrated an AI chatbot using N8N to guide clients to the right products.

2023

2023/09 -2024/07

ESL Teacher at DESHENG Kindergarten

Best Achievement: Coached students to win Golden Medal (middle-class) in 2023 Foshan NSECC.

2021

2021/10 -2023/07

ESL Teacher at GREATMAN Kindergarten

Best Achievement: Coached students to win Golden Medal (smallclass) in 2022 Foshan NSECC.

2018 2018/02 -2020/08

Sales Manager at WMA Solution

Best Achievement: Increased sales by building strong client relationships and applying negotiation skills to close deals

EDUCATION

2012 2012/09 -2015/06

Master's Degree in Entrepreneurship and SME Strategy Cadi ayyed University

2009 2009/09 -2012/06

Bachelor Degree in management

Joint degree from University Chouaib Doukkali (Morocco) and University of Auvergne Clermont-Ferrand (France)

ACHIEVEMENTS

- Built company website and chatbot (Tech Polymer)
- Coached students to win 1st & 2nd place in Foshan local competitions (Desheng & Greatman).
- Increased sales through client relationships and negotiation (WMA)